



March 12, 2018

To our valued customers:

Over the last few months a section 232 investigation has been ongoing and the anticipated ruling has enacted a 25% tariff on steel and 10% on aluminum imports is having a dramatic effect on the domestic market.

Aire Technologies products are manufactured from domestically sourced materials. We have experienced a surge in the escalation of our costs since the new tariff announcements were made. An increase in our prices will likely be unavoidable.

Currently we are only shortening the expiration period of all quotations from 90 to 45 days.

This update is not to announce a price increase at this time. This is a measure to communicate our current situation. We will provide further updates as our new position becomes clearer.

We here at Aire Technologies appreciate your continued loyalty and support especially in these difficult and uncertain times. We truly value your partnership and your business. Please feel free to contact us if you have any questions or concerns.

Sincerely,

Michael Florian  
Business Development Manager  
Aire Technologies, Inc.

